

Date: Saturday, December 03, 2022 10:21 AM

Subject: Aetna Medicare Reports/Pending Apps, Medicare Book of Business, Commission Reports and More

Hi,

Did you know there are reports at your fingertips in Producer World? See the attached flyer for a bit more info and go to Producer World for more.

<https://www.aetna.com/producer/Medicare/index.html>

Broker Manager, Medicare, New Jersey

Cellphone: 862-284-7253

Office address: 9 Entin Road, Suite 203, Parsippany, NJ 07054

BROKER SUPPORT: MA/MAPD/DSNP/SilverScript, 1-866-714-9301

BROKER RESOURCES:

****Aetna MA/MAPD **Main Website:**

<http://www.aetnamedicare.com> : locate Products, forms, plan designs, rates, documents

- **MA/MAPD/OSB** Dental Providers/Doctors/Facilities at
- **MA/MAPD** Member Customer Service: 1-833-570-6670

****Aetna Assure Premier Plus (HMO D-SNP) **Main Website:**

<http://www.aetnabetterhealth.com/new-jersey-hmosnp>: locate product, forms, plan design, documents

- **D-SNP** in-network providers: www.aetnabetterhealth.com/new-jersey-hmosnp/find-provider
- Verify Prospect **D-SNP** eligibility, call BSD at 1-866-714-9301, **Option 7**
- **D-SNP** Member Services: 1-844-362-0934

****Aetna Medicare Supplement & Ancillary Product**Website:**

www.aetnaseniorproducts.com

- **Supplement & Ancillary Support: 1-866-272-6630**

****Aetna Medicare Agent Training****

****Producer World****

- Log in to find enrollment status, commission information, sales presentations and much more

****Medicare Marketing Studio****

- Log in to find CMS approved Marketing pieces you can personalize

E-mail:

Broker Support: 1-866-714-9301, **Option 5**

Mobile App: Search “Think Agent” In Your Device’s App Store

E-Training Links:

Registration&LogIn

Sale&Enrollment

Retail

https://storage.googleapis.com/thinkagent_resource/Training/Think%20Agent%20Training%20-%20Retail%207.20.21.mp4

CARE

https://storage.googleapis.com/thinkagent_resource/Telephonic%20Enrollment%20Script/CARE%20eTraining%20Video.mp4

BrokerEnrolled-HRA https://storage.googleapis.com/thinkagent_resource/HRA/Broker%20Enrolled%20HRA.mp4



CONFIDENTIALITY NOTICE: This communication and any attachments may contain confidential and/or privileged information for the use of the designated recipients named above. If you are not the intended recipient, you are hereby notified that you have received this communication in error and that any review, disclosure, dissemination, distribution or copying of it or its contents is prohibited. If you have received this communication in error, please notify the sender immediately by email or telephone and destroy all copies of this communication and any attachments.

NOTICE TO RECIPIENT OF INFORMATION:

This e-mail may contain confidential or privileged information. If you think you have received this e-mail in error, please advise the sender by reply e-mail and then delete this e-mail immediately.

This e-mail may also contain protected health information (PHI) with information about sensitive medical conditions, including, but not limited to, treatment for substance use disorders, behavioral health, HIV/AIDS, or pregnancy. This type of information may be protected by various federal and/or state laws which prohibit any further disclosure without the express written consent of the person to whom it pertains or as otherwise permitted by law. Any unauthorized further disclosure may be considered a violation of federal and/or state law. A general authorization for the release of medical or other information may NOT be sufficient consent for release of this type of information.

Thank you, Aetna













Producer World®



The Producer World website is your go-to site for information, tools and reports for Aetna Individual Medicare products (Medicare Advantage [MA]/Medicare Advantage Prescription Drug [MAPD]). You can use it to learn about products, order enrollment kits and tools to support your sales.

Top reasons to use Producer World:

-  Order enrollment kits
-  Download sales presentations and videos
-  Access marketing materials
-  Access enrollment reports and commission statements
-  Get compensation guidance
-  Upload MA/MAPD enrollment applications
-  Find contracting resources
-  View the Aetna Medicare Producer Guide
-  Find Agent of Record forms and information
-  Search ready-to-sell status and guidelines

[AetnaMedicare.com](https://www.aetnamedicare.com)

Aetna is the brand name used for products and services provided by one or more of the Aetna group of companies, including Aetna Life Insurance Company and its affiliates (Aetna).

1169003-01-01 (7/22)





Already Registered? / Log in

- 1 Visit <http://www.aetna.com/insurance-producer.html>
- 2 Click Login in the top navigation bar.
- 3 Either enter your username and password and select Log in to Producer World, or select Register for Producer World.
- 4 Once logged in, click “Individual Medicare” at the top of the page to access all Individual Medicare information and materials.



Need to Register?

- 1 Visit https://www.aetna.com/producer_public/registration/info.html
- 2 Select the role that best describes you:
 - I am an individual agent/broker appointed with Aetna.
 - I am an agent/broker/employee associated with a firm that is appointed with Aetna.
 - I am the principal of a firm.
 - I am the firm employee chosen to set up Producer World access for other employees.
- 3 Complete a short form to get your username and password.

Please note: Agencies will need to register someone as the principal of the firm to access and manage agency information. The person selected as the principal can be anyone at the firm, whether appointed or not. To register as a principal of a firm, go to https://www.aetna.com/producer_public/registration/info.html.

Helpful hints

Producer World has information about other Aetna products (Individual and Family plans, Small Group, etc.), not just Individual Medicare products. So after logging in, be sure to click “Individual Medicare” in the top navigation bar to go straight to the main hub for Individual Medicare information.



From the Individual Medicare page:

- Use the “Quick Links” dropdown menu to jump to the most popular topics
- Use the other tabs to find a complete list of resources in each category

Additional tools

The following tools are also available to brokers in Producer World:

Ready-to-sell tool — View your current ready-to-sell status by state, product, and selling year. Agency status is also available to those who manage the agency.

Member application search — Search by member name or the Medicare, member, or application ID to view information or commission detail for an individual member.

Think Agent — is an electronic enrollment tool for Aetna Medicare Advantage and SilverScript Prescription Drug Plans. https://www.aetna.com/producer/Medicare/think_agent.html

We're here to help



If you'd like more information about Producer World, just contact your local Aetna Medicare broker manager.

Where can I find Medicare reports?

You can access reports and commission statements for your Medicare business on Producer World. Go to the Individual Medicare page of Producer World. Click the "Reports" tab. Then click on "Access Reporting." From there, you can access the following reports:

- **Pending application report:** Shows applications being processed and those that were denied. (Once approved, applications appear on the Medicare book of business report)
- **Medicare book of business report:** Shows individuals enrolled in a Medicare plan and those who terminated their policy in the past calendar year
- **Commission reports:** Shows commission paid to the producer. Detailed reports show commission by member. Summary reports show commission by product
- **Licensing reports:** Use them to check if your license is up to date. If you manage an agency, you can view data for the producers who report to you

[AetnaMedicare.com](https://www.aetna.com)



Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies, including Aetna Life Insurance Company and its affiliates (Aetna).

Prior to engaging in the sale of Aetna Medicare products, producers must be ready to sell, which means certified, contracted, licensed in the applicable states, and appointed by Aetna in accordance with state law. As permitted in certain states, Aetna will order appointments after the first sale. This communication is intended for use by brokers only and is not intended for distribution to Medicare beneficiaries. Any publication or distribution of this communication to unauthorized recipients without Aetna's approval is prohibited.

©2022 Aetna Inc.
1169003-01-01 (7/22)